



NEWS

For Immediate Release

CPE Acquires Burgh & Schoenenberger Associates

*Move expands CPE distribution to include Teldyne Isco,
adds flowdata studies to service capabilities*

*Rochester, NY—May 7, 2014--*Rob Tortorella, President of CPE (corrosion-products.com) announced today that CPE has acquired the assets of Burgh & Schoenenberger Associates, Inc. of Pavilion, NY.

CPE, which leads the Northeast market in fluid handling and process equipment distribution and specialty construction services, has acquired Burgh & Schoenenberger, a fluid handling instrumentation distributor and repair house. Hans Schoenenberger, Co-founder and President will stay on as a full-time consultant to CPE.

“This acquisition will allow CPE to reach a new customer base while increasing the depth of our product and service offering,” says Rob Tortorella. “Acquiring Burgh & Schoenenberger is a significant step forward in regards to our overall growth strategy. We are honored to welcome Hans Schoenenberger and his 40 years of experience along with his entire service and support group to the CPE team.”

Burgh & Schoenenberger, located in Pavilion, NY, was founded in 1972 and provides liquid flow monitoring equipment including flowmeters, instrumentation and dataloggers to the clean water and wastewater markets. The company also conducts flowdata studies and offers installation, calibration and repair services. Along with Hans Schoenenberger, the entire staff of repair technicians and customer service support will join CPE at the Elmgrove Park headquarters.

“We have many of the same customers, but our offered products have historically not overlapped,” says Hans Schoenenberger. “The acquisition will allow us to provide expanded turnkey solutions for our merged customer base. A smooth transition will assure uninterrupted continuation of our joint services, while allowing us to integrate CPE's extensive knowledge of piping and water flow with Burgh & Schoenenberger's expertise in flow monitoring instrumentation.”

“CPE is building our flow performance brand on the pillars of people, engineered products, and unique service capabilities,” says Peter Tortorella, CPE Sr. Vice

President of Sales. "The Burgh & Schoenenberger acquisition positions us to now participate in the process market across a new and broader spectrum of customers, in particular professional engineers. Our new partnership with Burgh & Schoenenberger's key suppliers Teledyne Isco, Plasti-Fab and Chemtrac, places us in the consultation side of the market both municipally and industrially, adding product lines and service capabilities consistent with CPE's focused business strategy and values."

CPE is headquartered in Rochester and has facilities in Albany, NY and the Caribbean. The company currently employs 60 people in management, sales, engineering, support services and project management. Its customers include manufacturers, power generation facilities, refineries, chemical and pharmaceutical companies, the food and beverage industry, technology companies, municipalities (government, waste and wastewater treatment facilities), universities and hospitals.

This the second acquisition for CPE this year as part of an aggressive growth strategy. In January 2014, CPE acquired VibraNostics, Inc., expanding the company's equipment monitoring services to include vibration analysis, vital to preventive maintenance in critical applications.

CPE (Corrosion Products & Equipment, Inc.) is a recognized leader in the fluid handling and process industries. It is a single source provider of process equipment, pumps, sealing devices and environmental controls, non-metallic piping, equipment repair, installation and mechanical services. The family-owned business was founded in 1988 by Robert Tortorella, Sr., and sons Rob and Peter. Headquartered in Rochester, NY, CPE operates additional facilities in Albany, New York and the Caribbean.

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